



Wishing You a Happy Holiday!

In the spirit of giving, we are pleased to have made a donation to the [St. Nicholas Project](#). As the holidays approach, the pressure is even greater for many New York families struggling to earn enough to pay for food, shelter and utilities. Our contribution to this remarkable organization will directly help New York families in need this winter season.

Warm thoughts and best wishes for a wonderful holiday and a happy new year from all of us at Carl Marks Advisors.

SURVEY: Identifying Stress Points within the Healthcare Services Industry

Carl Marks Advisors recently surveyed professionals who work for, or advise, healthcare services providers to see how the industry is grappling with critical issues such as reimbursement pressures, staffing shortages, and technology implementation.

[See the Results Here](#)



CAREER SPOTLIGHT: Brock Hudson, Managing Director

Brock Hudson shares what is unique about oil & gas transactions, the most challenging engagement he has worked on, and the tried and true career advice he always gives.

[Read Brock's Profile Here](#)



CRITICAL HEALTHCARE ISSUES: Podcast

In the first of a two-part podcast series with the *Turnaround Management Association*, Marc Pfefferle, Partner, and Jonathan Killion, Managing Director, discuss some of the key trends in the healthcare industry and some of the critical issues Carl Marks Advisors helps healthcare companies manage.

[Listen to Episode 1 Here](#)



GROCERY INDUSTRY BRACES FOR IMPACT FROM TARIFFS

Keith Daniels, Partner, recently wrote a byline for *Today's Grocer* highlighting some of the possible ways tariffs on steel, aluminum and other imports may impact grocers, and ultimately consumers.

[Read the Story Here](#)



IN THE NEWS

October 18: *Today's Grocer* - [Grocery Industry Braces for Impact from Tariffs](#)

October 22: *Oil & Gas Investor* - [Shale Industry Is Experiencing Some Major Growing Pains](#)

November 8: *WSJ Pro* - [Cooper's Take: Midterm Results May Lead to More Stability for Health - Care Investors](#)

November 9: *The Wall Street Journal* - [Technology Integration a Challenge for Health - Care Services Deals](#)

November 14: *ABL Advisor* - [Restricted Access to Capital Limiting Growth of Healthcare Services Companies, Survey Finds](#)

November 20: *Becker's Hospital Review* - [Reimbursement No. 1 challenge for healthcare firms, 72% of workers say](#)

November 21: *Healthcare Finance* - [Tech ROI concerns holding hospitals back from upgrades, study finds](#)

December 7: *Institutional Investor* - [Preqin: Private Equity Funds Head for Record Year in Health Care](#)





December 2018 Newsletter