

## Insights for Driving Success

In this episode of Insights for Driving Success, Partner Jette Campbell discusses Carl Marks Advisors' recent engagement involving a specialized trucking and environmental services provider that had been formed by several non-strategic acquisitions aimed at adding revenue and volume to create an enterprise that could be taken public.

### Out-of-Court Restructuring for a Specialized Trucking Company



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Jette shares his insights from the successful out-of-court restructuring and refinancing that included replacing senior management and taking control of a key subsidiary. Carl Marks Advisors was appointed Chief Restructuring Officer and led the efforts to sell off one operating division to reduce debt, implement significant cost reductions, and execute a complex restructuring, resulting in a clean audit opinion, which enabled the company to obtain much needed capital.

#### You may also be interested in:

- [Case Study: Maximizing Value for Unsecured Creditors in the Oilfield Services Sector](#)
- [Challenges Facing the Trucking Industry](#)
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