

September 2018 Newsletter



## **INDUSTRY SNAPSHOT:** Sustained Stress in Post-Secondary Education

Joe D'Angelo, Partner, expands on the recent findings of a Moody's study that predicts the post-secondary education sector will experience continued stress, resulting in more closures.

#### **Read the Article**



#### WHY CONSOLIDATION IS GRIPPING THE **GROCERY INDUSTRY**

Keith Daniels, Partner, shared his insights with Middle Market Growth on how pressure on cost and logistics, increasing competition, and advances in technology are driving consolidation in the grocery industry.

#### **Read the Article**



### CAREER SPOTLIGHT: Jeffrey Pielusko, Director

Jeffrey Pielusko discusses the skills he has acquired over the four years he has worked at Carl Marks Advisors and what attracted him to the firm after leaving a large financial institution.

### **Read about Jeff**





#### **PROFESSIONAL ACHIEVEMENT AWARDS:** Wins for Scott Webb and Jonathan Killion

Scott Webb and Jonathan Killion named winners of the M&A Advisor Emerging Leaders Award. Jonathan Killion also named a recipient of the CFA 40 Under 40 Award.

### **Read the Press Release**

# IN THE NEWS

July 24: Convenience Store News - Making Cents of the Dollar Store Threat

August: Oil & Gas Investor - E&P Deal Flow Dilemma

August 8: ABL Advisor - SSG Advises Nighthawk Energy on Asset Sale to Morse Energy Capital Partners Affiliate

August 16: Consumer Packaged Good Matters - Tariffs Spur Measured Response by Brands and Retailers

August 20: Pensions & Investments - Loan standards getting looser as money flows

September 3: Oil & Gas Investor - E&Ps Stuck on Cruise Control

September 12: Middle Market Growth - Why Consolidation Is Gripping the Grocery *Industry* 

September 2018: The Secured Lender -Jonathan Killion, CFA 40 Under 40



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