

March 2018 Newsletter



INDUSTRY SNAPSHOT: Innovation Underway in Healthcare Services

In this Q&A, Mark Claster, Partner at Carl Marks Advisors, shares his thoughts on the continually evolving healthcare services landscape and which subsectors he expects will see substantial changes.

Read the Q&A



THE

ARTIFICIAL INTELLIGENCE SHAPING THE FUTURE OF OIL & GAS

Brock Hudson, Managing Director at Carl Marks Advisors, shares his views on the impact AI could have on the future of the tech-forward oil & gas industry.

Read the Article

CMA RESULTS: Taking Stock of Leveraged Loans in 2018

In December, we surveyed industry professionals and the results revealed substantial and growing concern about the higher amounts

of debt leverage carried by middle market companies.

Read the Full Survey



OF U.S. MIDDLE MARKET LENDING IN 2018

CAREER SPOTLIGHT: David Endo, Director

David Endo, Director at Carl Marks Advisors, shares how his experiences at the firm have expanded his skills, why he enjoys working in a variety of sectors and what he's looking forward to this year.

Read About David



OUTLOOK ON THE TURNAROUND INDUSTRY

Steven Agran, Managing Director at Carl Marks Advisors, shares his outlook on the turnaround industry as the newly appointed President of NJTMA.

Read the Article

IN THE NEWS

January 9: Reuters - U.S. Mid-Market Lenders Concerned About leverage, Loan docs: report

January 10: ABL Advisor - U.S. Middle Market Lending Survey Reveals Growing Concern About Borrower Leverage

January 18: Healthcare Financial Management Association (HFMA) - 4 Ways to Remain Competitive in the Healthcare Sector in 2018

January 23: Rigzone - What to Look for In

February 16: WSJ Pro - Kreutzer's Take: Should Investors Worry About Amazon's Health-Care Push?

March 8: Food Dive - Recipe for Failure: The 5 Mistakes Global Retailers Make When Entering the U.S.



Oil, Gas in 2018

January 24: ABL Advisor - Carl Marks Advisors Agran Appointed 2018 Chapter President of NJTMA

February 1: WSJ Pro - Garcia's Take: PE Firms Head for the Exits in Oil-Field Services

"My job is to make decisions. Your job is to make them good decisions."

CartoorDick to

Carl Marks Advisors 900 Third Avenue 33rd Floor New York, NY 10022 212.909.8400



carlmarksadvisors.com

New York | New Jersey | North Carolina | Texas

Securities offered through Carl Marks Securities LLC, member of FINRA and SIPC