

## **Insights for Driving Success**

In episode 11 of *Insights for Driving Success*, we examine an interesting deal that illustrates Carl Marks Advisors' deep expertise in post-secondary education. This video highlights the recent enrollment struggles many law schools have faced, as well as some strategic ways these institutions can improve enrollments in the future.

## Law Schools Struggle to Attract Enrollments and Solve Operating Deficits



In this video, Partner Joe D'Angelo explains the extreme pressure law schools have faced to increase enrollments over the past 5-6 years. This pressure has left many schools with budget deficits, especially lower ranking schools without endowments to compensate. Joe references his experience working with one such law school and the specific ways Carl Marks Advisors helped the school navigate the complex process of retrenching and reducing costs during declining enrollments.

Other videos on Carl Marks Advisors expertise in the education industry:

- Due Diligence in For-Profit Education
- The Government's Demise of Corinthian Colleges

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