

Insights for Driving Success

In episode 5 of Driving Insights for Success, we highlight insights gleaned from recent Carl Marks Advisors' engagement involving raising capital.

Capital Markets Adapt to Restrictive Bank Regulations



In this video, Partner Chuck Boguslaski discusses the trend he has seen of Carl Marks Advisors' U.S. clients tapping alternative credit markets for their borrowing needs as regulations such as Shared National Credit make it increasingly difficult for traditional banks to participate in the leveraged loan market. Chuck also explains how the emergences of new fund structures, which often provide more creative and flexible lending approaches, has helped enable companies looking to expand or overcome temporary declines in earnings.

Another video highlighting Carl Marks Advisors' successful restructuring engagements:

Coastal Concrete - Building Products: an M&A sell side engagment

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