

Insights for Driving Success

In this episode of *Insights for Driving Success*, Managing Director Jonathan Killion discusses business challenges currently facing healthcare investors and executives and how Carl Marks Advisors' significant experience in the healthcare industry has helped clients develop strategies and solutions to these challenges.

Purchase Price Multiples and Healthcare Services



WATCH VIDEO



Jonathan outlines some of the major challenges facing the highly competitive healthcare services industry: high leverage, complex balance sheets, disruption of the reimbursement model, and continued price compression. He also shares how well capitalized non-traditional healthcare players are making significant investments and pushes into the industry and the effects this has on middle market companies.

You may also be interested in:

- [Struggles of Mid-Market Healthcare Services Companies – Parts 1 & 2: TMA Talks Podcast](#)
- [Identifying Stress Points Within the Healthcare Services Industry: Survey Results](#)
- [The Effects of Healthcare Reimbursement Rates on Companies](#)

To view more videos highlighting Carl Marks Advisors expertise in other industries, [visit our website](#) or subscribe to our [YouTube channel](#).

Securities offered through Carl Marks Securities LLC, member of FINRA and SIPC

New York
900 Third Avenue
33rd Floor
New York, NY 10022
212.909.8400

New Jersey
336 Main Street
P.O. Box 1005
Bedminster, NJ 07921
908.234.2373

North Carolina
212 South Tryon Street
Suite 1685
Charlotte, NC 28281
704.714.1240

Texas
1050 N. Post Oak Rd.
Suite 210
Houston, TX 77055
832.730.1951